

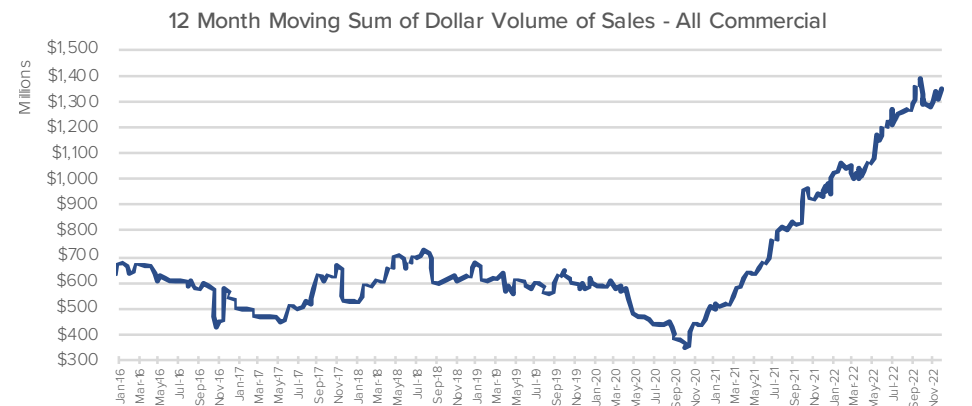
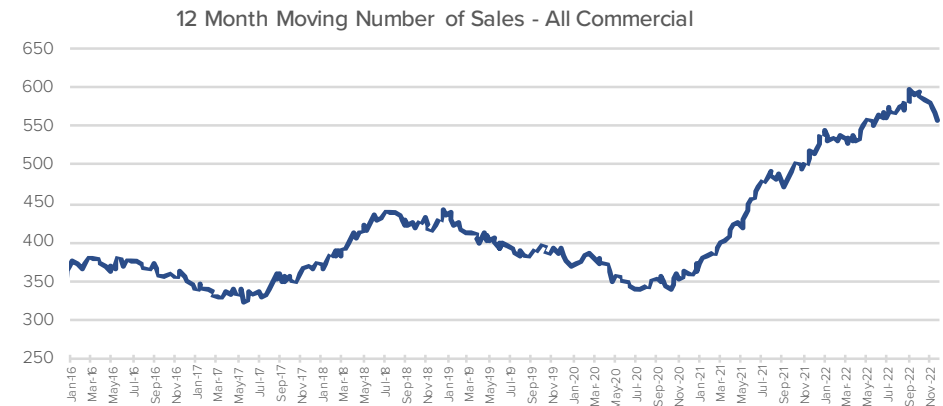
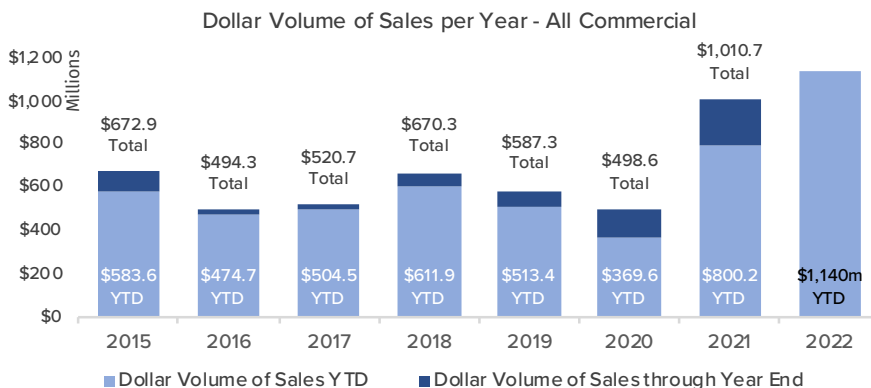
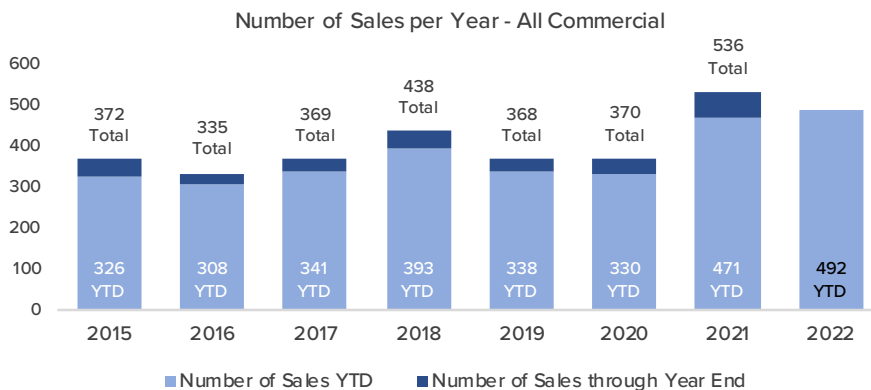
November 2022

- At 34 total recorded commercial sales, November was among the slowest of 2022 along with October and February. The most active month so far this year is June, with 60 recorded sales.
- Transaction volume for November was \$129.5 million—a 124% increase from October—bringing the total commercial sales volume to an 8-year high of \$1.14 billion.
- Multifamily property accounts for 44.7% of all commercial sales volume so far in 2022, and has seen an 8-year high of 79 transactions.
- Industrial average sales price per square foot sits at \$68.76, an 8-year high.
- With a 1.08% drop in average price per square foot, Office property has seen an 8-year high in dollar volume at \$138.6 million so far in 2022.

Activity at a Glance

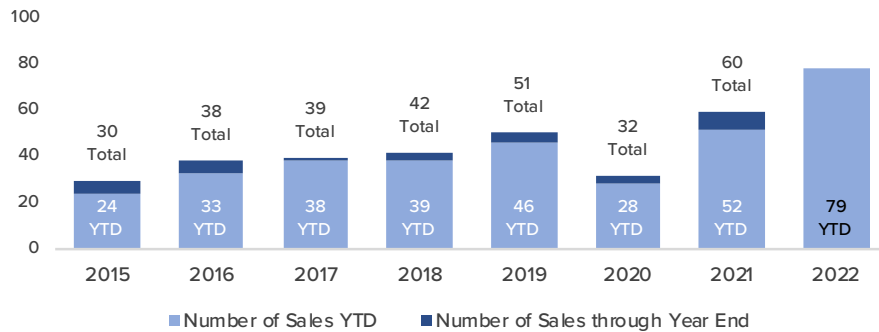
We take the current Year To Date (2022) statistics and compare them with the average YTD figures over the prior 7 years (2015-2021). This gives us a clearer picture of market performance without the noise created by year over year volatility.

	# of Sales YTD	\$ Volume of Sales YTD
All Commercial	+37.38%	+106.83%
Multifamily	+112.69%	+154.24%
Industrial	+32.24%	+55.29%
Retail	+38.27%	+63.12%
Office	+26.51%	+98.86%
Land	+6.06%	+16.82%

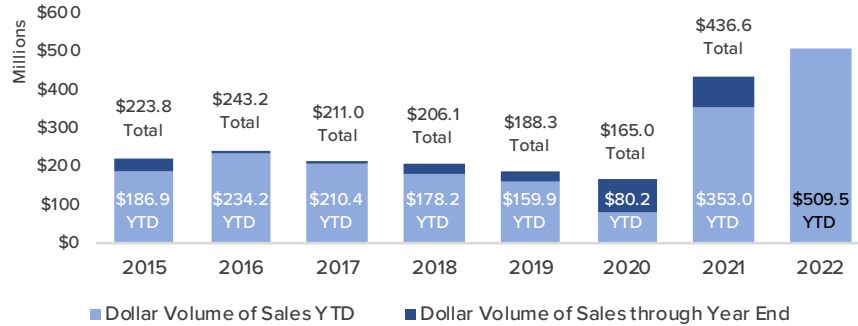


Source: ELIFIN® Research Division. Sale records included the following specifications: • Building and commercial land sales greater than or equal to \$100,000 • Multifamily sales greater than or equal to 5 units • Sale must be an arm's length transaction (between unrelated parties) • This data is subject to historical revisions by ELIFIN®

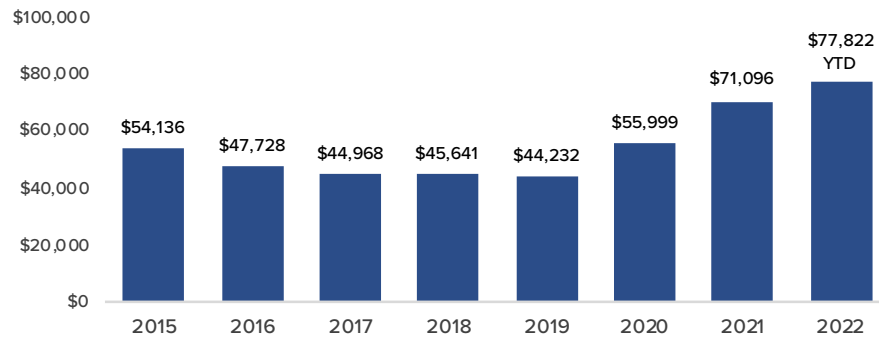
Number of Sales per Year - Multifamily



Dollar Volume of Sales per Year - Multifamily



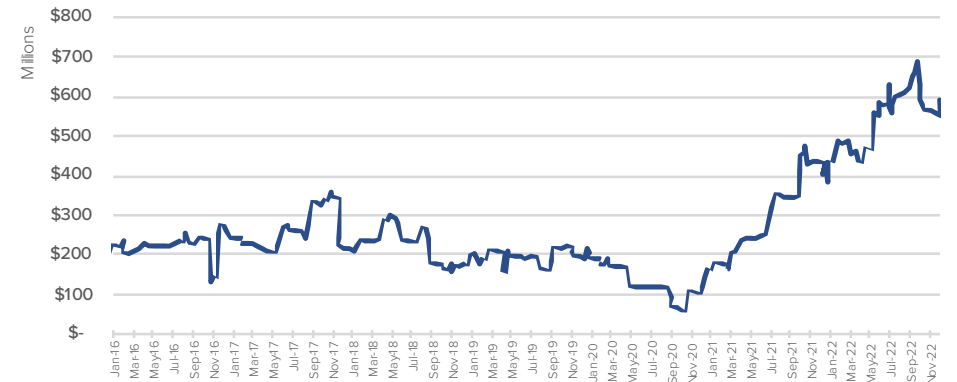
Average Sale Price per Unit per Year - Multifamily



12 Month Moving Number of Sales - Multifamily



12 Month Moving Sum of Dollar Volume of Sales - Multifamily



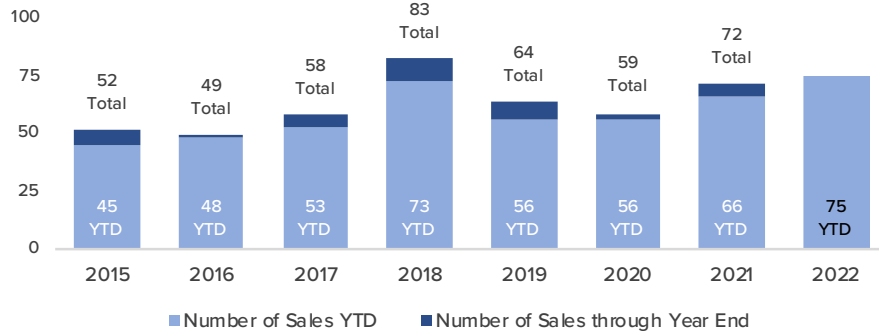
12 Month Moving Average of Sale Price per Unit - Multifamily



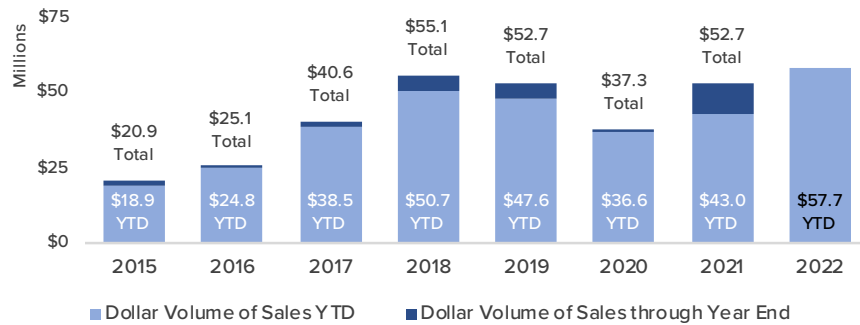
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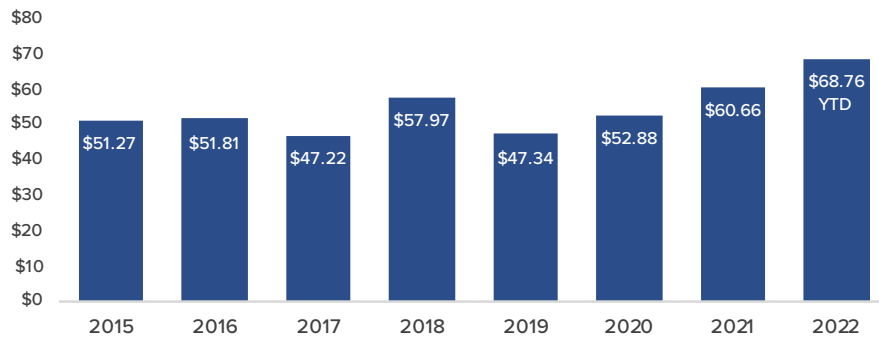
Number of Sales per Year - Industrial



Dollar Volume of Sales per Year - Industrial



Average Sale Price per SF per Year - Industrial



12 Month Moving Number of Sales - Industrial



12 Month Moving Sum of Dollar Volume of Sales - Industrial



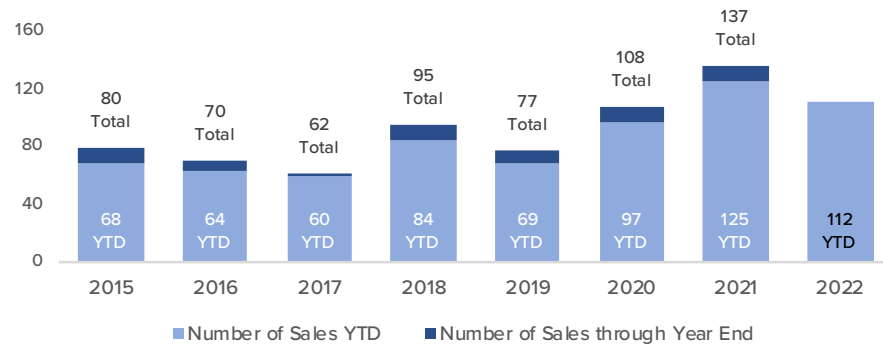
12 Month Moving Average of Sale Price per SF - Industrial



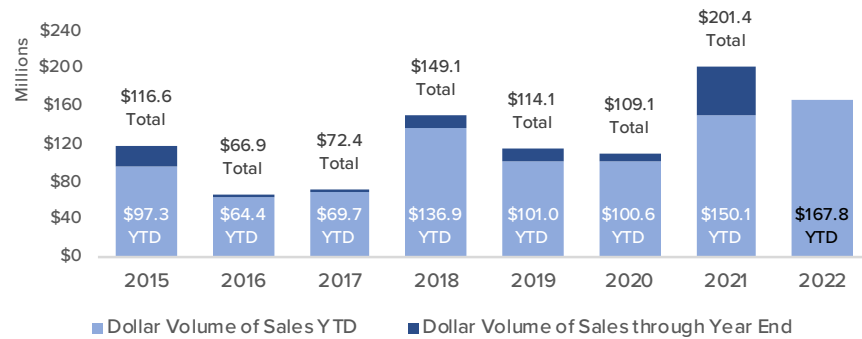
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Number of Sales per Year - Retail



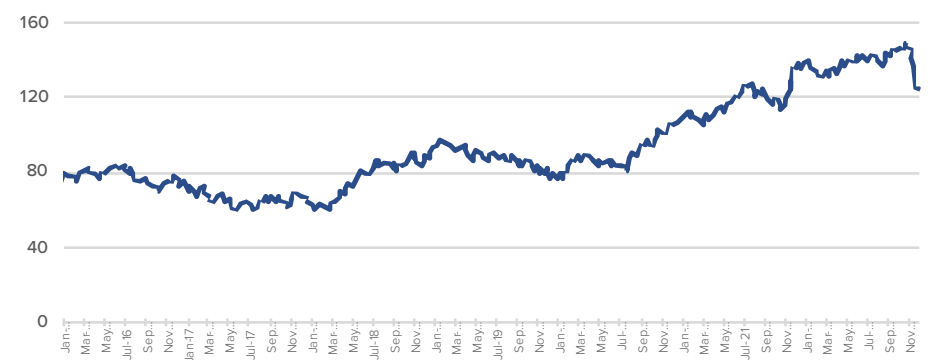
Dollar Volume of Sales per Year - Retail



Average Sale Price per SF per Year - Retail



12 Month Moving Number of Sales - Retail



12 Month Moving Sum of Dollar Volume of Sales - Retail



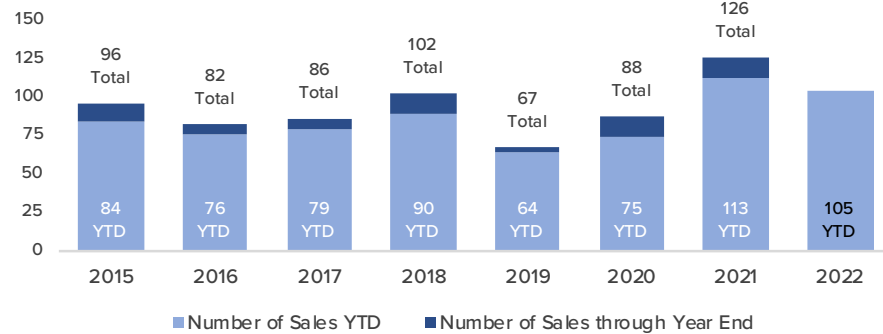
12 Month Moving Average of Sale Price per SF - Retail



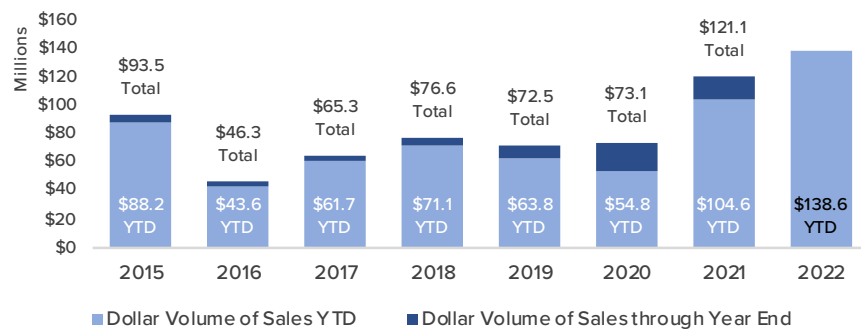
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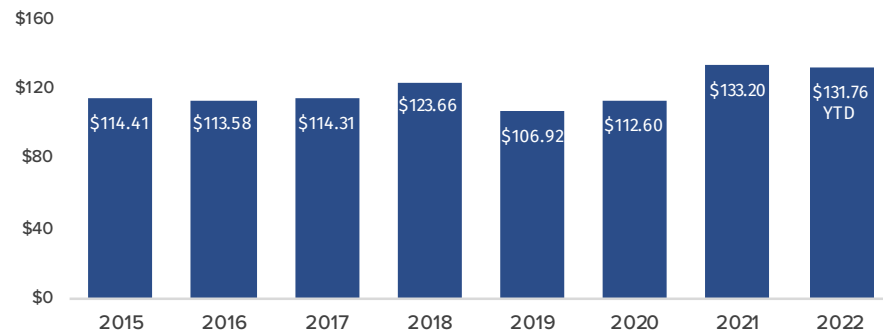
Number of Sales per Year - Office



Dollar Volume of Sales per Year - Office



Average Sale Price per SF per Year - Office



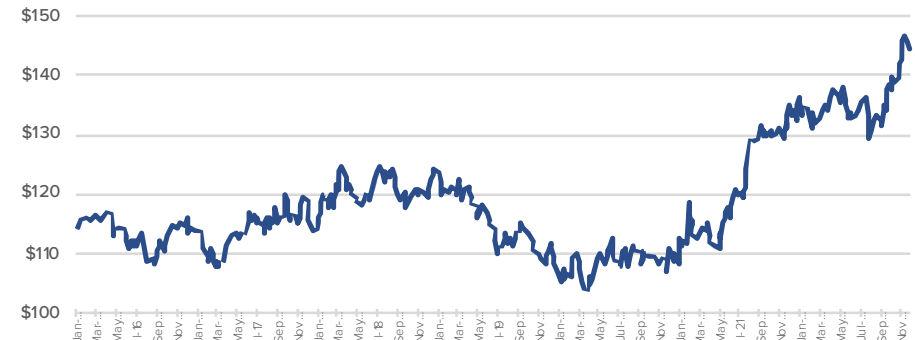
12 Month Moving Number of Sales - Office



12 Month Moving Sum of Dollar Volume of Sales - Office



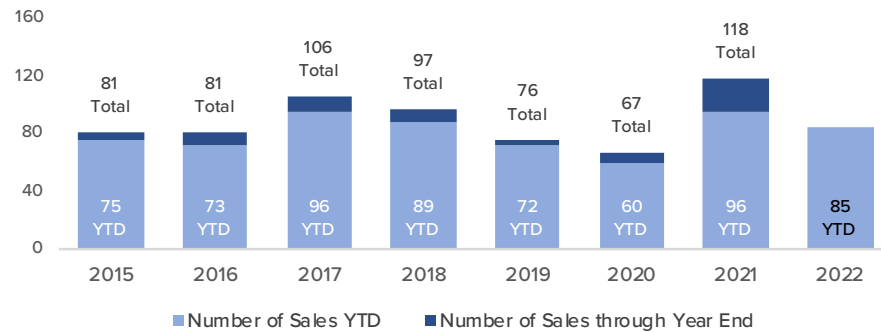
12 Month Moving Average of Sale Price per SF - Office



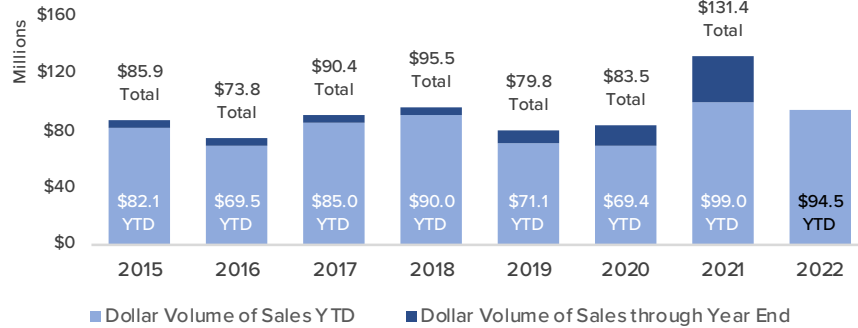
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Number of Sales per Year - Land



Dollar Volume of Sales per Year - Land



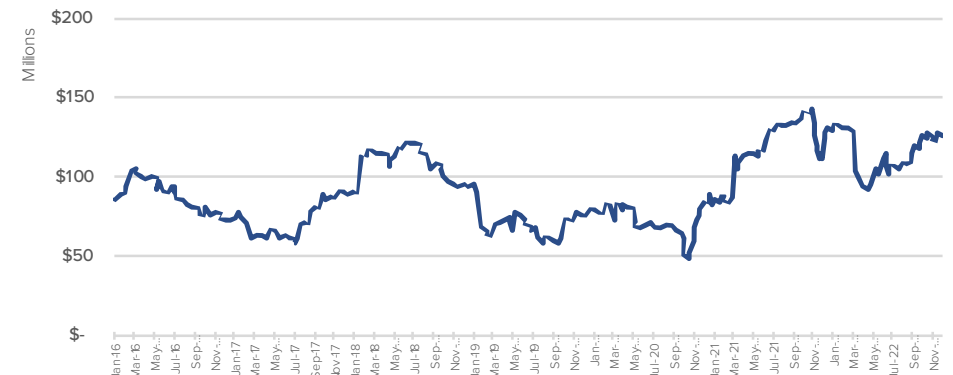
Average Sale Price per SF per Year - Land



12 Month Moving Number of Sales - Land



12 Month Moving Sum of Dollar Volume of Sales - Land



12 Month Moving Average of Sale Price per SF - Land



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