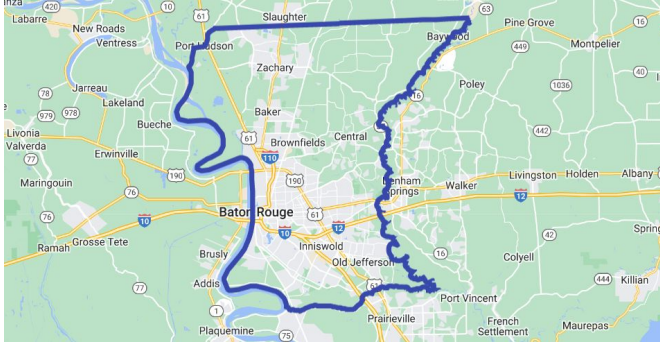


Market Report – Baton Rouge, LA

FEBRUARY 2023

ALL COMMERCIAL PROPERTY

THE MARKET:



Overall Dollar Volume is down 2.67%.

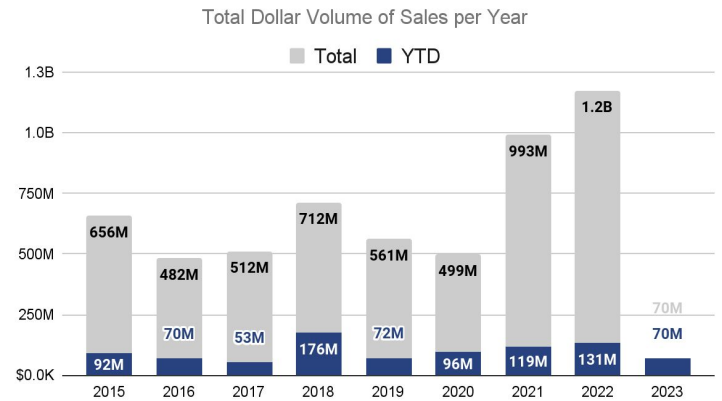
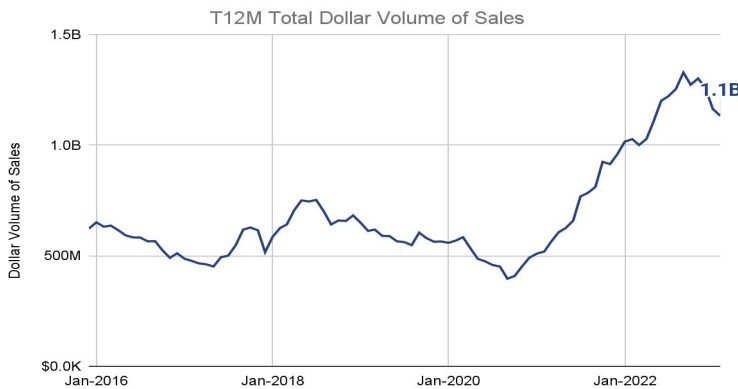
The trailing 12 month total dollar volume of sales was \$1.133B at the end of Feb 2023 vs. \$1.164B at the end of the prior month.

Overall Deal Velocity is steady.

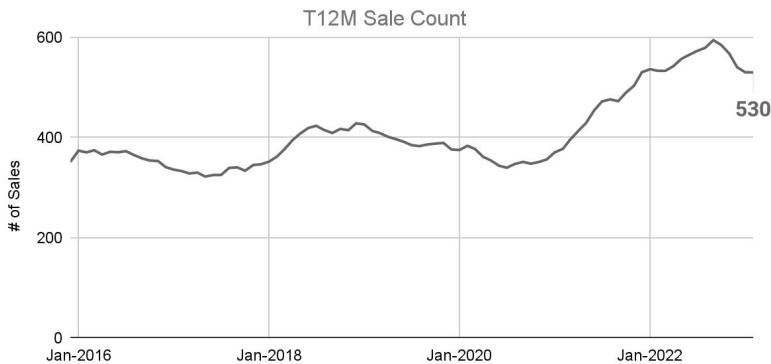
The trailing 12 month sale count was 530 at the end of Feb 2023.

	OVERALL	Multifamily	Industrial	Retail	Office	Land
Values		0.23%	-0.95%	-0.33%	0.02%	8.37%
Volume	-2.67%	-6.65%	-0.46%	1.40%	4.19%	2.51%
Velocity	-0.05%	-1.30%	-4.29%	1.22%	0.84%	4.82%

VOLUME



VELOCITY



Market Report – Baton Rouge, LA

FEBRUARY 2023

MULTIFAMILY

Property Values are steady.

The trailing 12 month average price per unit was \$80.9K at the end of Feb 2023.

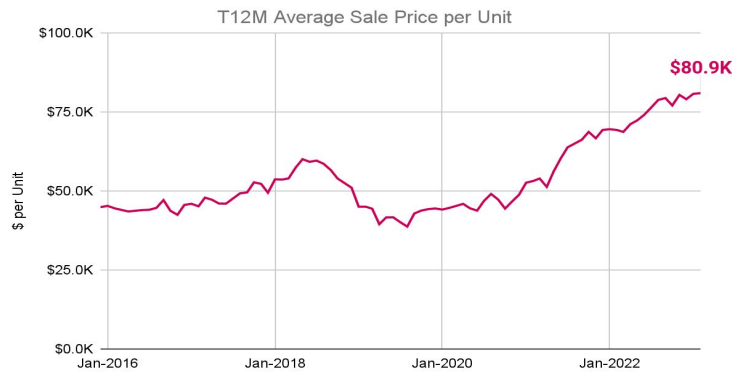
Dollar Volume is down 6.65%.

The trailing 12 month total dollar volume of sales was \$486.3M at the end of Feb 2023 vs. \$521.0M at the end of the prior month.

Deal Velocity is down 1.3%.

The trailing 12 month sale count was 76 at the end of Feb 2023 vs. 77 at the end of the prior month.

VALUES



THE SPECIALISTS:



Mark Segalla

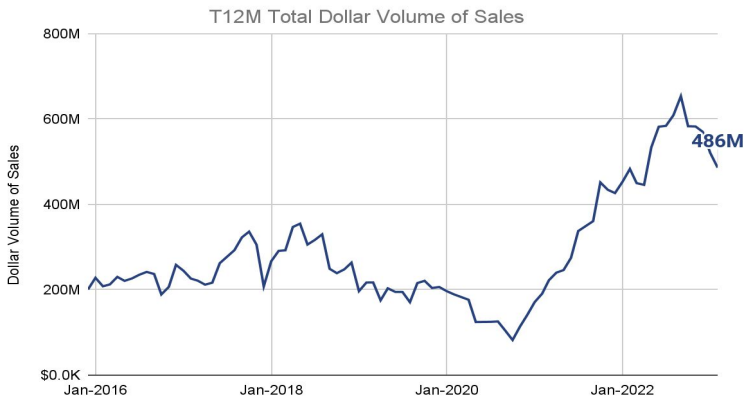
Partner - Multifamily Sales
msegalla@elifinrealty.com
225-505-4349



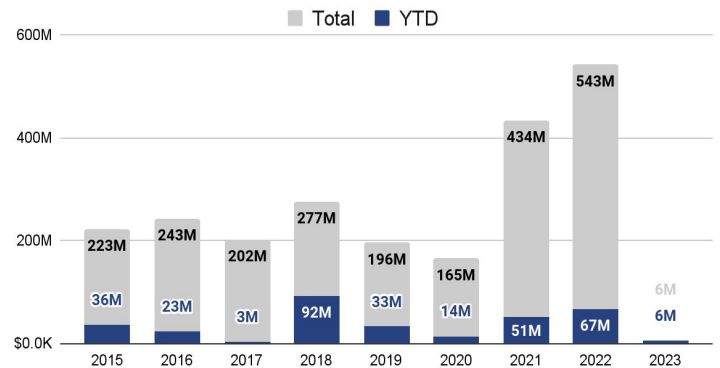
Perry Musgrow

Associate - Multifamily Sales
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225-931-0943

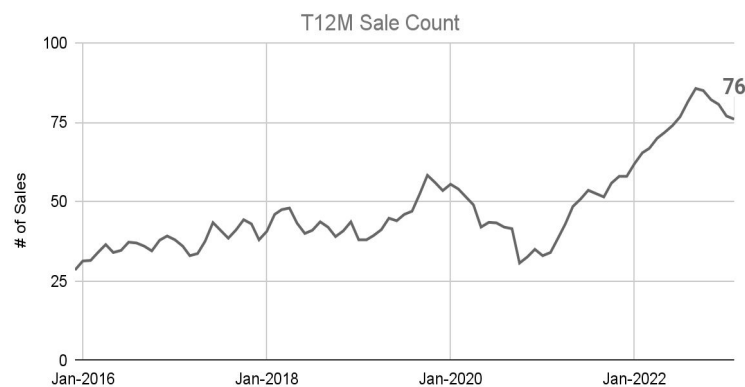
VOLUME



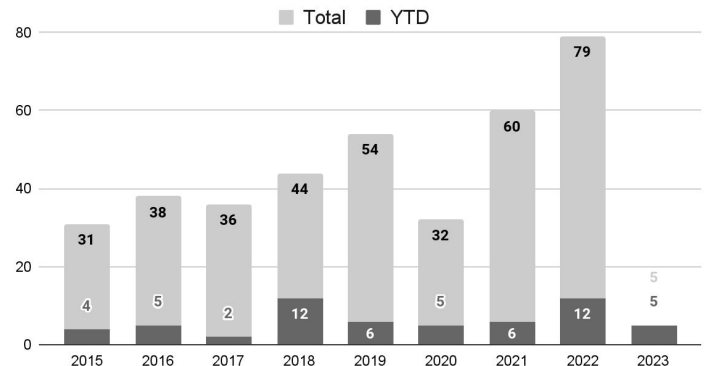
Total Dollar Volume of Sales per Year



VELOCITY



Sale Count per Year



Market Report – Baton Rouge, LA

FEBRUARY 2023

INDUSTRIAL

Property Values are down 0.95%.

The trailing 12 month average price per SF was \$67.56 at the end of Feb 2023 vs. \$68.21 per SF at the end of the prior month.

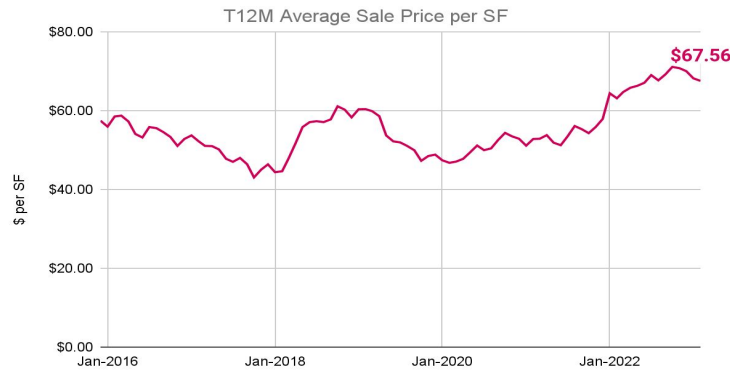
Dollar Volume is down 0.46%.

The trailing 12 month total dollar volume of sales was \$69.2M at the end of Feb 2023 vs. \$69.5M at the end of the prior month.

Deal Velocity is down 4.29%.

The trailing 12 month sale count was 77 at the end of Feb 2023 vs. 81 at the end of the prior month.

VALUES



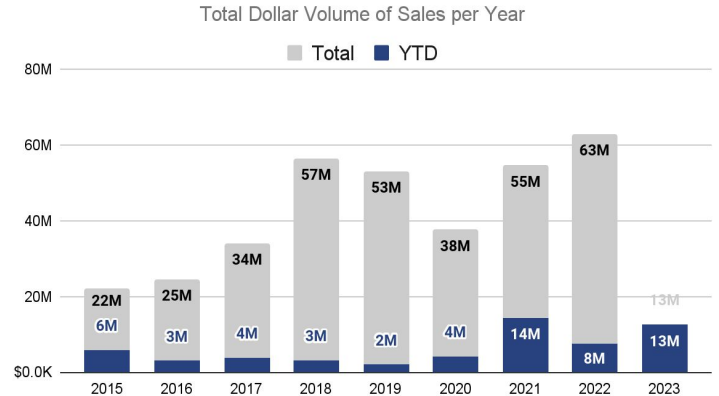
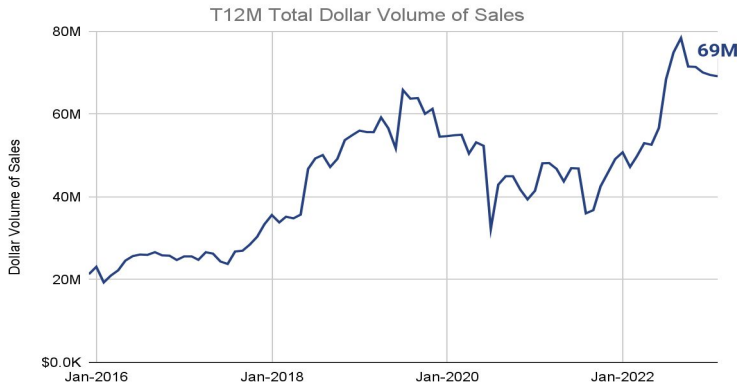
THE SPECIALIST:



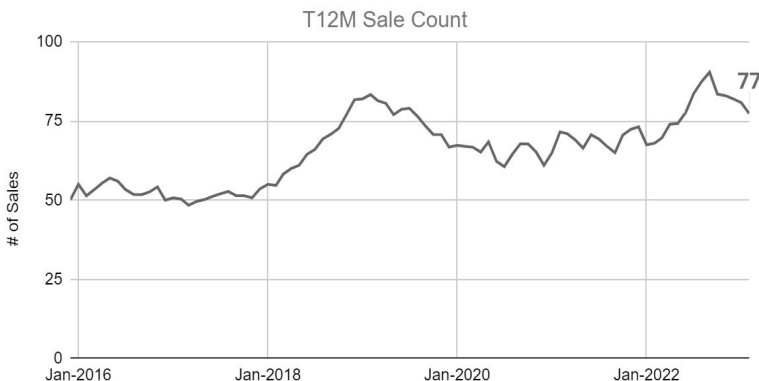
Cole Brewton

Senior Associate - Industrial Sales & Leasing
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936-585-3132

VOLUME



VELOCITY



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RETAIL

Property Values are steady.

The trailing 12 month average price per SF was \$258.46 at the end of Feb 2023.

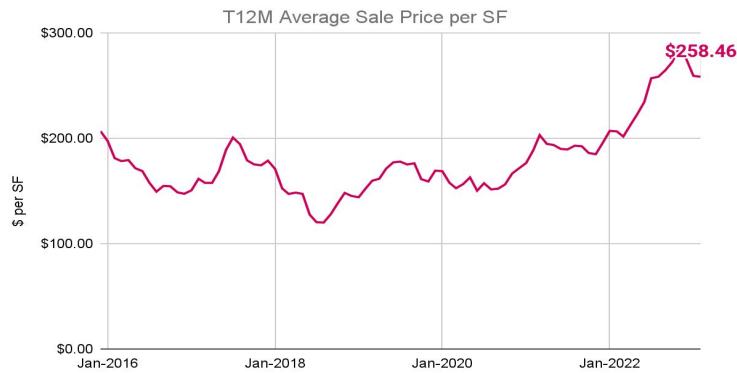
Dollar Volume is up 1.4%.

The trailing 12 month total dollar volume of sales was \$186.9M at the end of Feb 2023 vs. \$184.3M at the end of the prior month.

Deal Velocity is up 1.22%.

The trailing 12 month sale count was 129 at the end of Feb 2023 vs. 128 at the end of the prior month.

VALUES



THE SPECIALISTS:

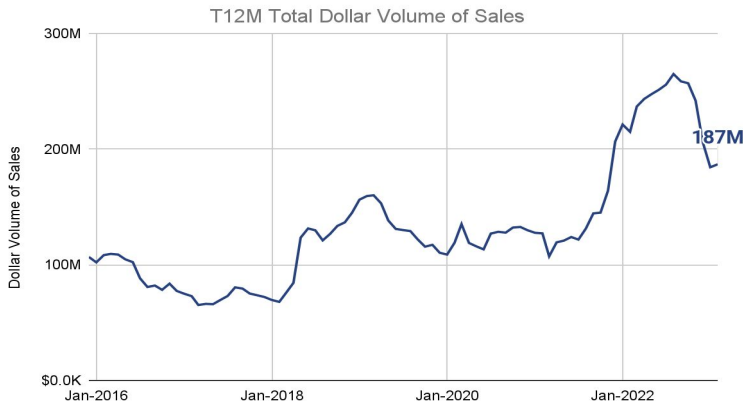


Will Chadwick, MBA
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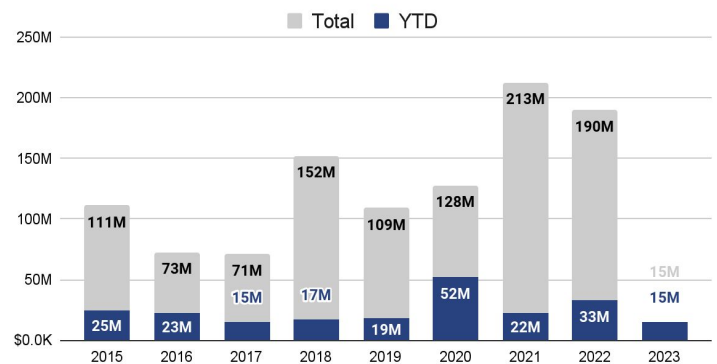


Gabrielle Zia
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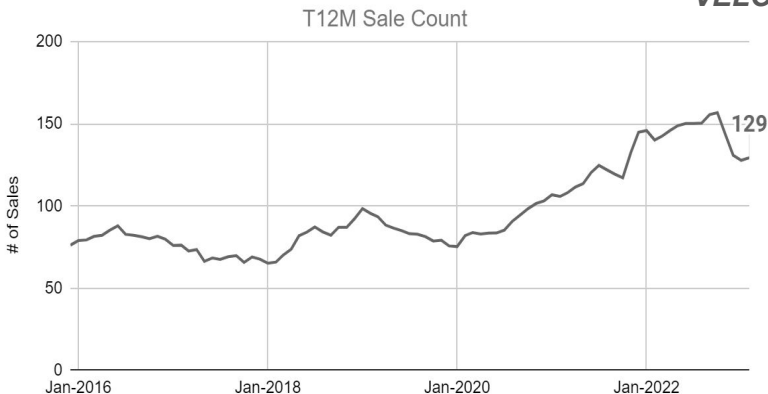
VOLUME



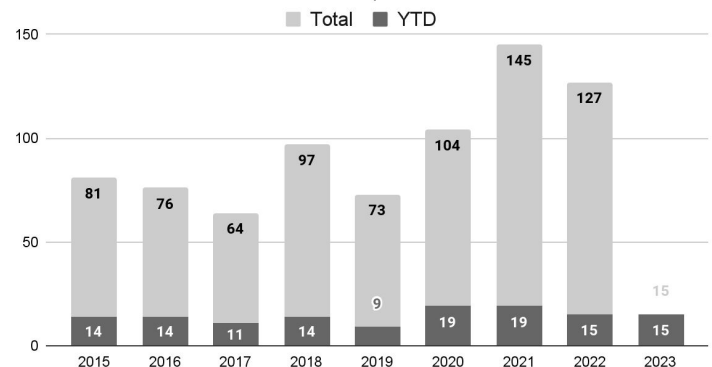
Total Dollar Volume of Sales per Year



VELOCITY



Sale Count per Year



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OFFICE

Property Values are steady.

The trailing 12 month average price per SF was \$151.50 at the end of Feb 2023.

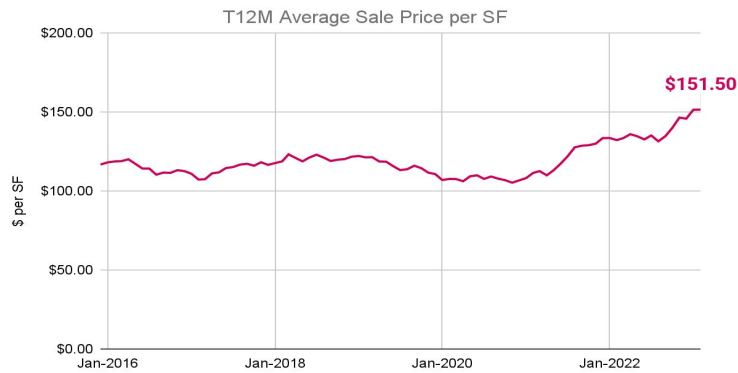
Dollar Volume is up 4.19%.

The trailing 12 month total dollar volume of sales was \$153.3M at the end of Feb 2023 vs. \$147.2M at the end of the prior month.

Deal Velocity is up 0.84%.

The trailing 12 month sale count was 120 at the end of Feb 2023 vs. 119 at the end of the prior month.

VALUES



THE SPECIALISTS:



George Bonvillain, JD
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337-302-0091

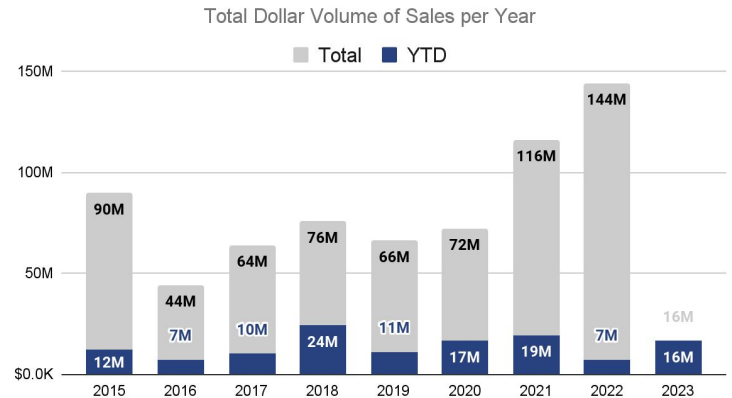
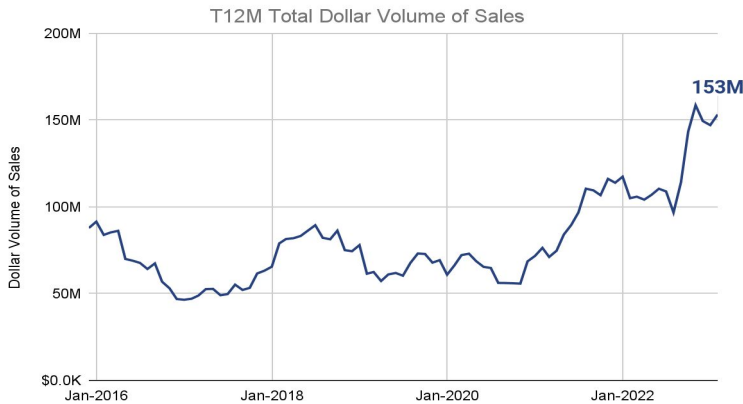


Fabian Edwards JD/DCL
Associate - Office Sales & Leasing
fedwards@elifinrealty.com
985-974-8301

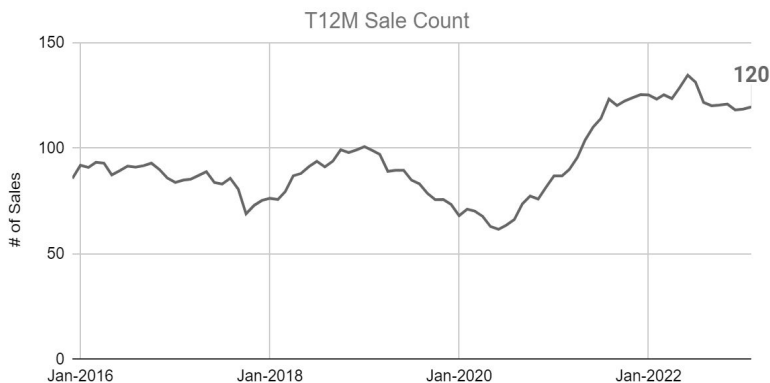


Jacob Loveland
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VOLUME



VELOCITY



Market Report – Baton Rouge, LA

FEBRUARY 2023

LAND

Property Values are up 8.37%.

The trailing 12 month average price per SF was \$12.69 at the end of Feb 2023 vs. \$11.71 per SF at the end of the prior month.

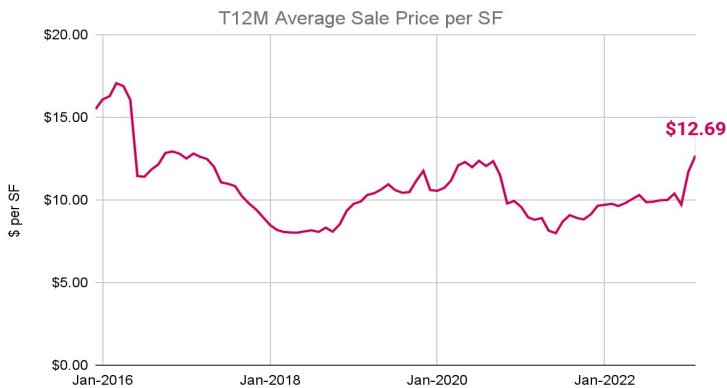
Dollar Volume is up 2.51%.

The trailing 12 month total dollar volume of sales was \$95.8M at the end of Feb 2023 vs. \$93.5M at the end of the prior month.

Deal Velocity is up 4.82%.

The trailing 12 month sale count was 90 at the end of Feb 2023 vs. 86 at the end of the prior month.

VALUES

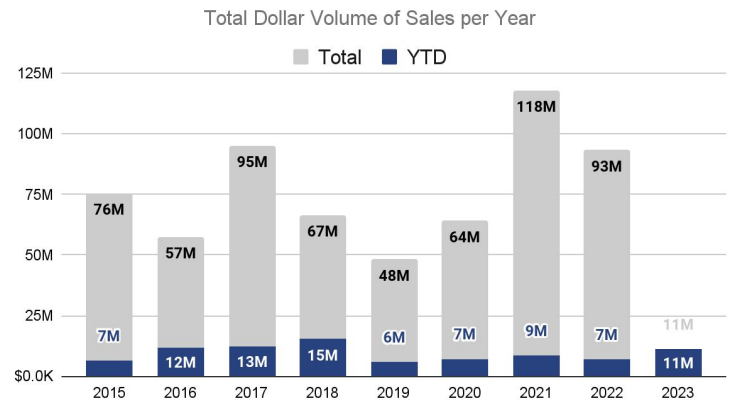
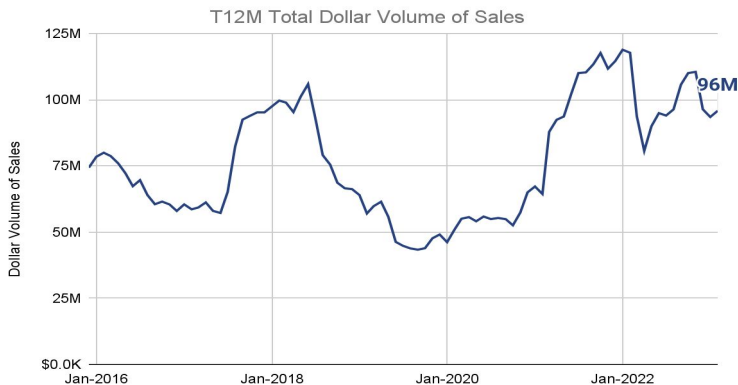


THE SPECIALISTS:

For deeper insight into the market trends and data, reach out to an **ELIFIN®** agent. Every member of our team is an expert in their respective specialty.

<https://elifinrealty.com/team/>

VOLUME



VELOCITY

