Market Report – Lafayette, LA

MARCH 2026

ALL COMMERCIAL PROPERTY

NEAR-TERM TRENDS

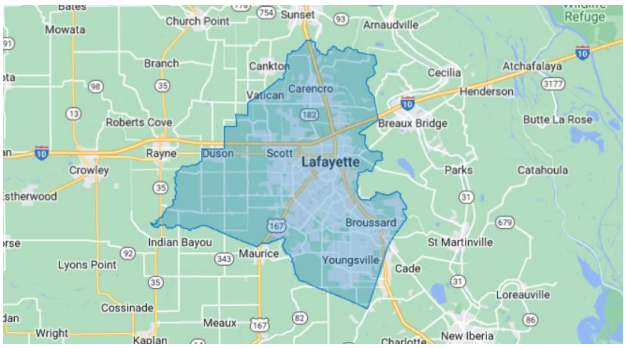
Overall Dollar Volume is down 10.52%.

The trailing 12 month total dollar volume of sales was $387.5M at the end of Mar 2026 vs. $433.1M at the end of the prior month.

Overall Deal Velocity is up 2.35%.

The trailing 12 month sale count was 349 at the end of Mar 2026 vs. 341 at the end of the prior month.

THE MARKET:

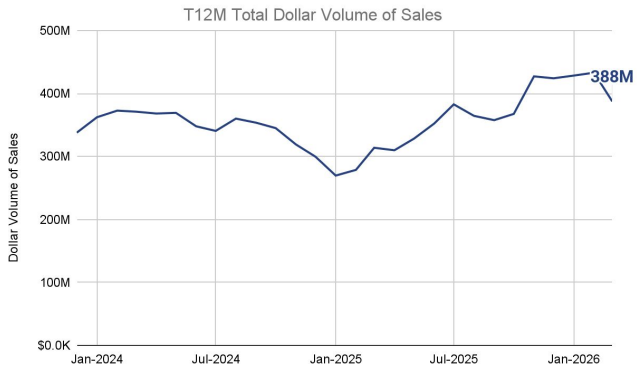


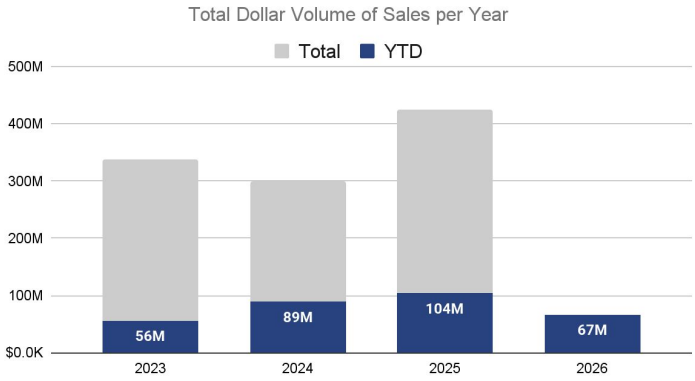
Summary of Near-Term Trends by Property Type:

	OVERALL	Multifamily	Industrial	Retail	Office	Land
Values		10.80%	2.85%	-7.90%	4.36%	-3.62%
Volume	-10.52%	-42.21%	1.20%	-15.64%	1.50%	-3.76%
Velocity	2.35%	0.00%	3.37%	1.37%	4.65%	2.91%

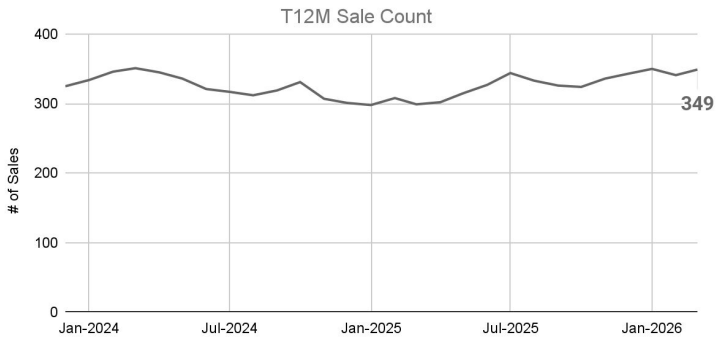
LONG-TERM TRENDS

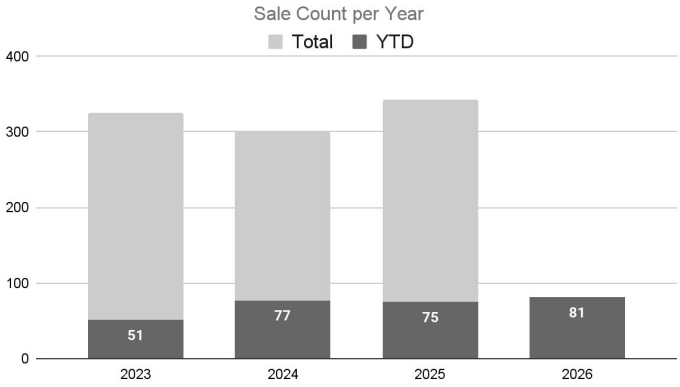
VOLUME





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ELIFIN

Source: ELIFIN® Research Division. Sale records included the following specifications: • Building and commercial land sales greater than or equal to $100,000 • Multifamily sales greater than or equal to 5 units • Sale must be an arm's length transaction (between unrelated parties) • This data is subject to historical revisions by ELIFIN®

Market Report – Lafayette, LA

MARCH 2026

MULTIFAMILY

NEAR-TERM TRENDS

Property Values are up 10.8%.

The trailing 12 month average price per unit was $63.4K at the end of Mar 2026 vs. $57.2K per unit at the end of the prior month.

Dollar Volume is down 42.21%.

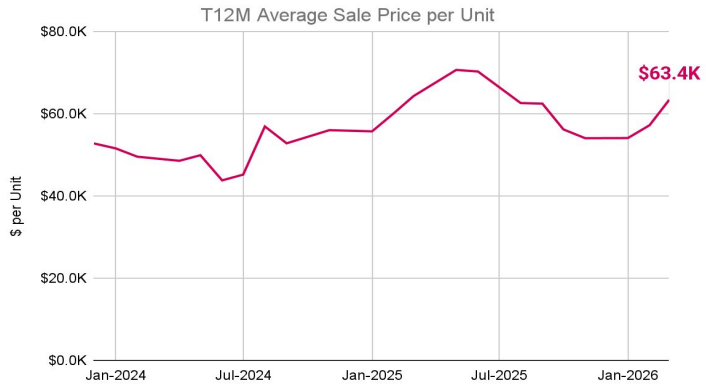
The trailing 12 month total dollar volume of sales was $30.9M at the end of Mar 2026 vs. $53.5M at the end of the prior month.

Deal Velocity is steady.

The trailing 12 month sale count was 22 at the end of Mar 2026.

LONG-TERM TRENDS

VALUES

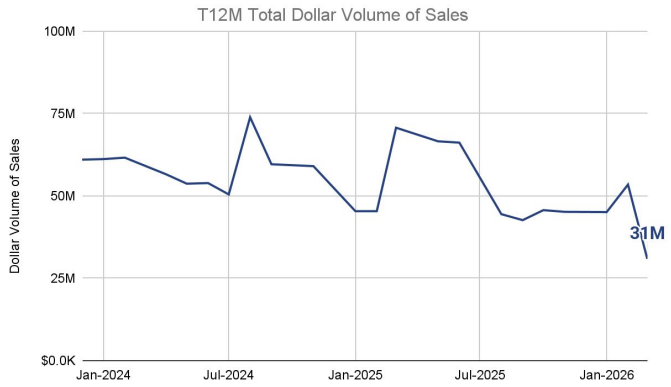


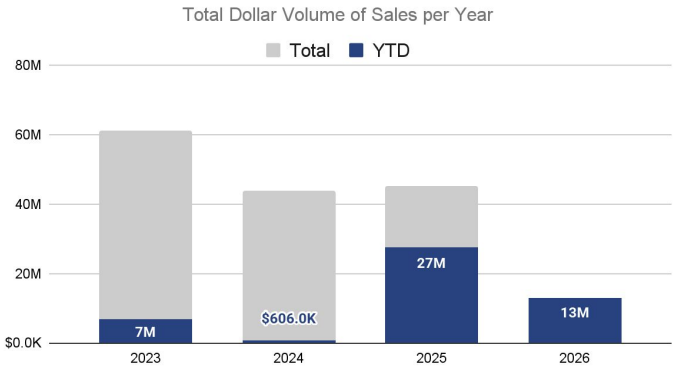
THE SPECIALISTS:

For deeper insight into the market trends and data, reach out to an ELIFIN® agent. Every member of our team is an expert in their respective specialty.

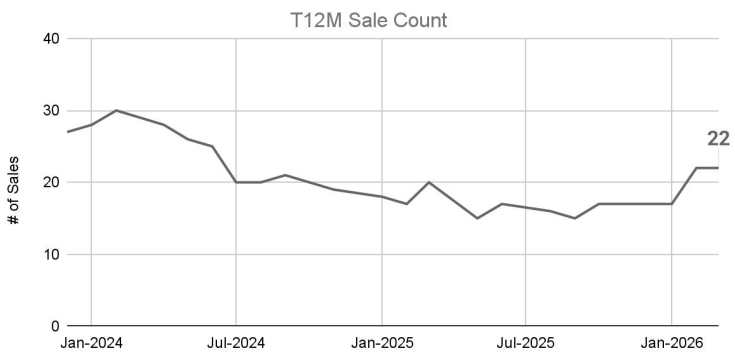
https://elifinrealty.com/team/

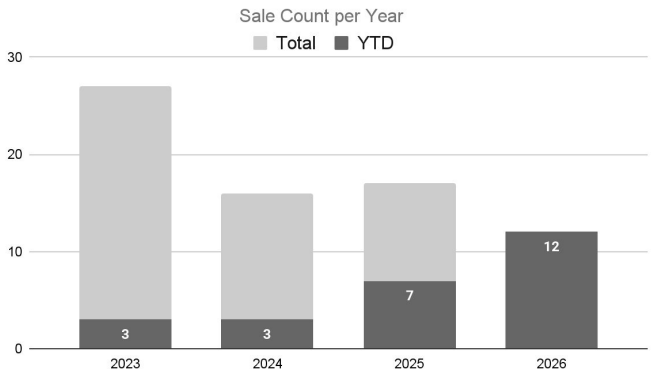
VOLUME





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Market Report – Lafayette, LA

MARCH 2026

INDUSTRIAL

NEAR-TERM TRENDS

Property Values are up 2.85%.

The trailing 12 month average price per SF was $79.87 at the end of Mar 2026 vs. $77.66 per SF at the end of the prior month.

Dollar Volume is up 1.2%.

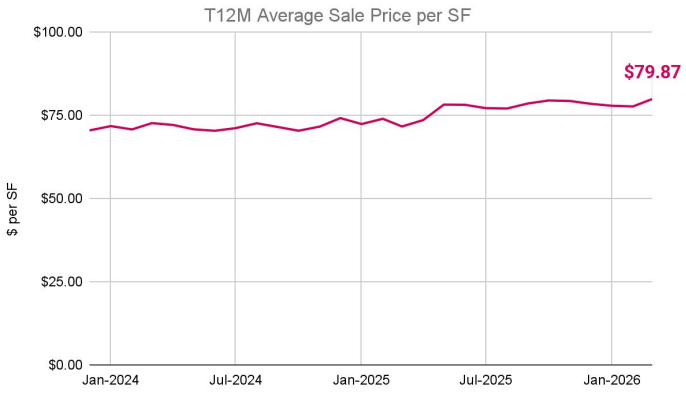
The trailing 12 month total dollar volume of sales was $87.9M at the end of Mar 2026 vs. $86.9M at the end of the prior month.

Deal Velocity is up 3.37%.

The trailing 12 month sale count was 92 at the end of Mar 2026 vs. 89 at the end of the prior month.

LONG-TERM TRENDS

VALUES

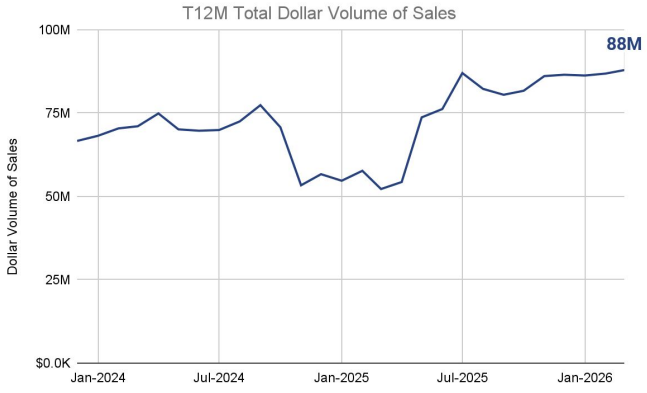


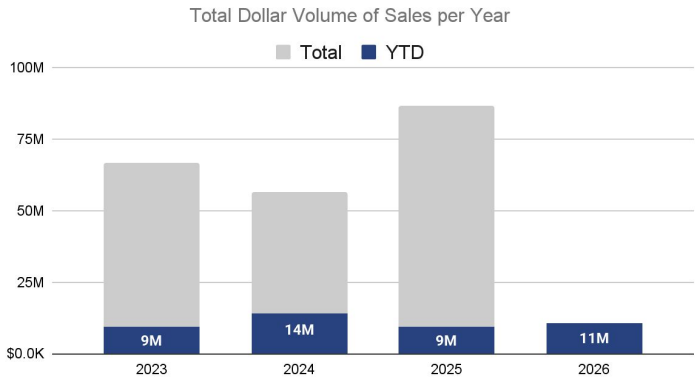
THE SPECIALIST:



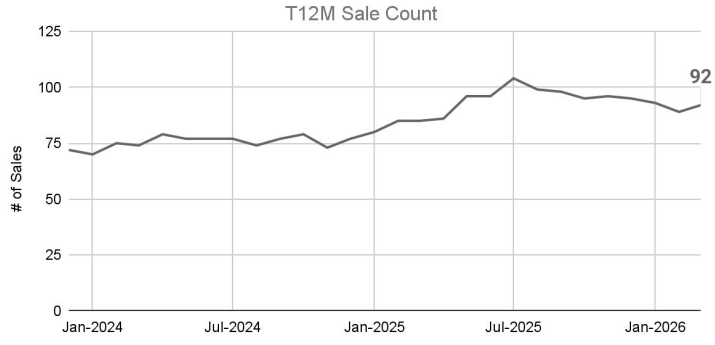
Mark Johns
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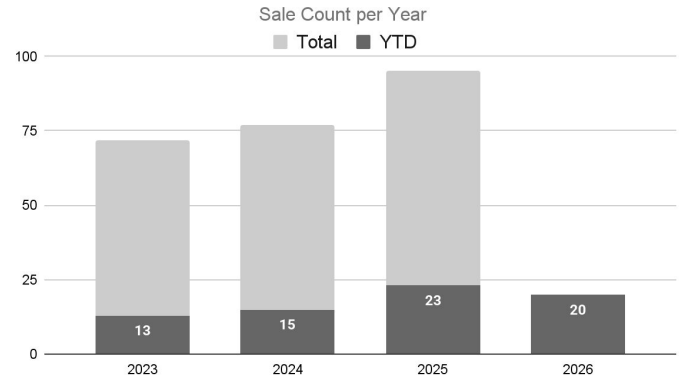
VOLUME





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Market Report – Lafayette, LA

MARCH 2026

RETAIL

NEAR-TERM TRENDS

Property Values are down 7.9%.

The trailing 12 month average price per SF was $192.53 at the end of Mar 2026 vs. $209.06 per SF at the end of the prior month.

Dollar Volume is down 15.64%.

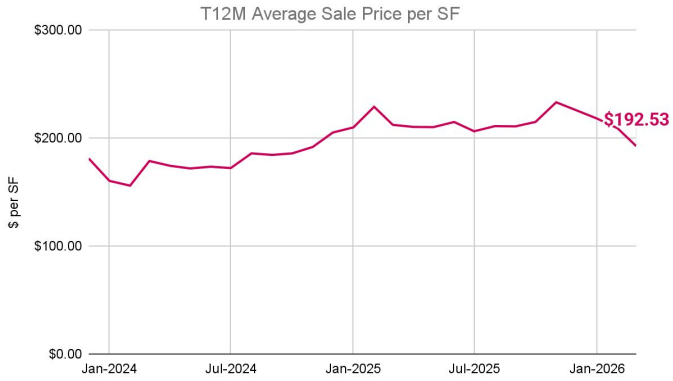
The trailing 12 month total dollar volume of sales was $92.9M at the end of Mar 2026 vs. $110.1M at the end of the prior month.

Deal Velocity is up 1.37%.

The trailing 12 month sale count was 74 at the end of Mar 2026 vs. 73 at the end of the prior month.

LONG-TERM TRENDS

VALUES

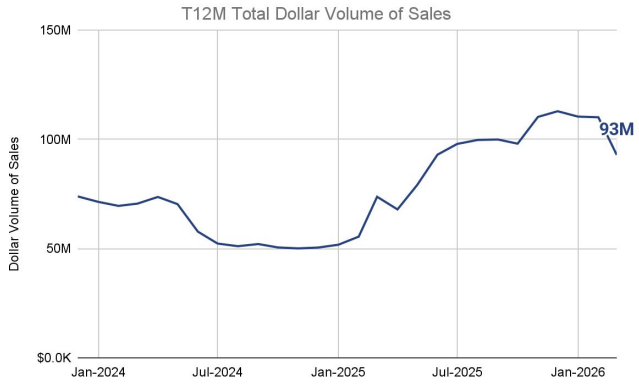


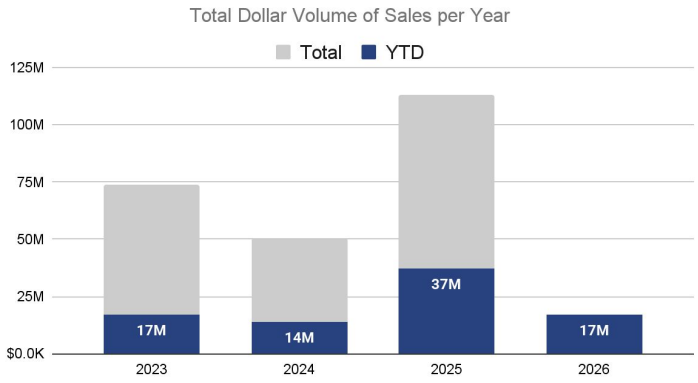
THE SPECIALIST:



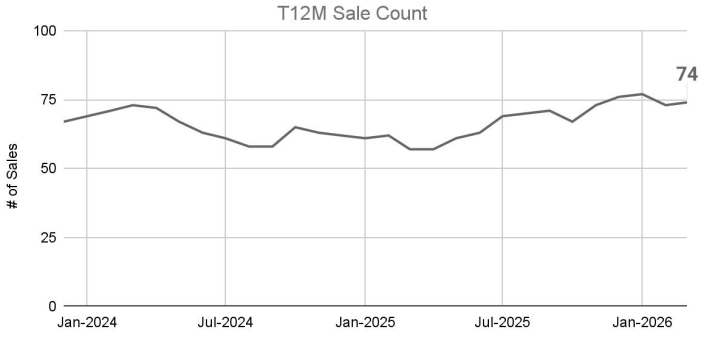
Garrett Ickles
Associate - Retail Sales & Leasing
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469-570-1387

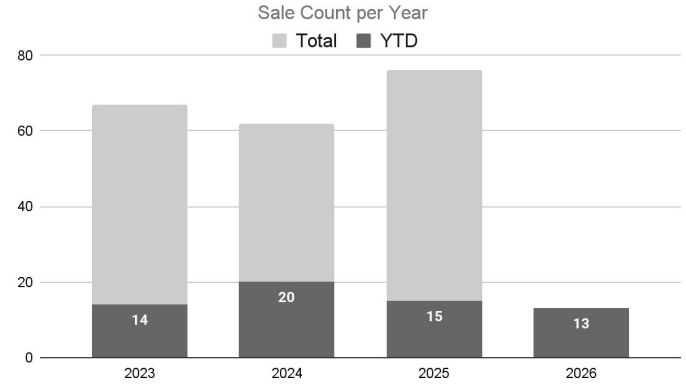
VOLUME





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Market Report – Lafayette, LA

MARCH 2026

OFFICE

NEAR-TERM TRENDS

Property Values are up 4.36%.

The trailing 12 month average price per SF was $134.79 at the end of Mar 2026 vs. $129.15 per SF at the end of the prior month.

Dollar Volume is up 1.5%.

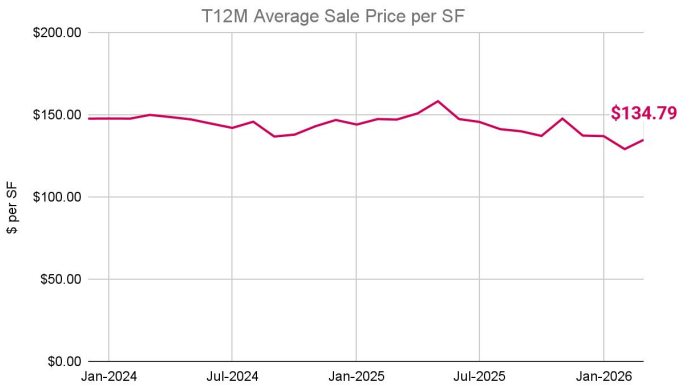
The trailing 12 month total dollar volume of sales was $41.8M at the end of Mar 2026 vs. $41.2M at the end of the prior month.

Deal Velocity is up 4.65%.

The trailing 12 month sale count was 45 at the end of Mar 2026 vs. 43 at the end of the prior month.

LONG-TERM TRENDS

VALUES

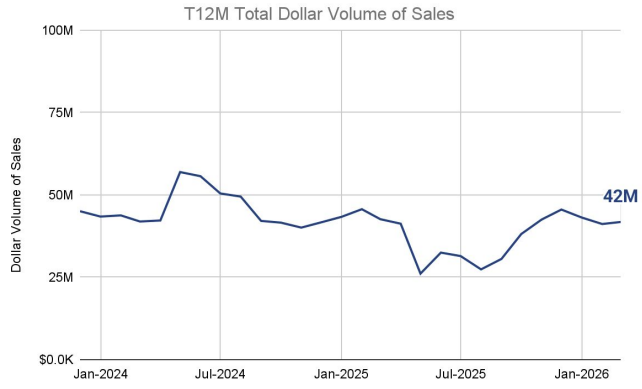


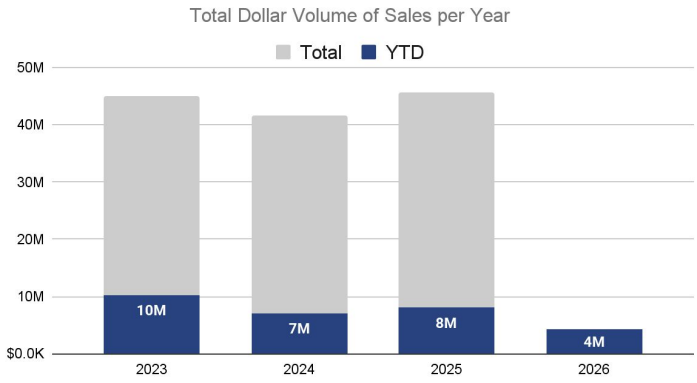
THE SPECIALISTS:



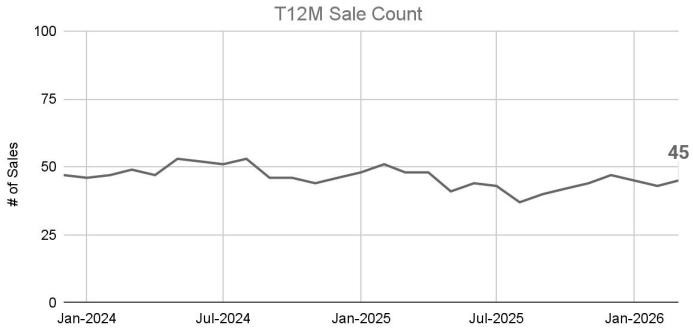
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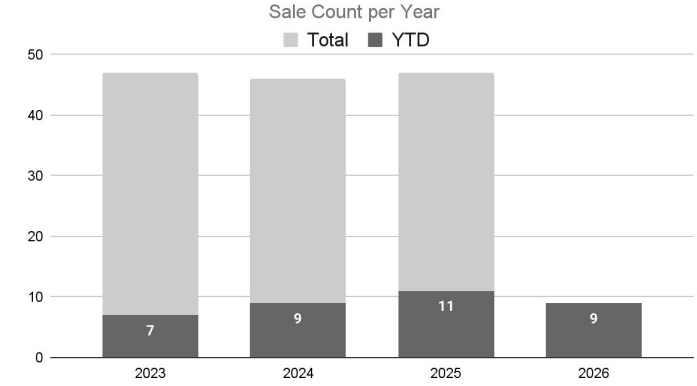
VOLUME





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Market Report – Lafayette, LA

MARCH 2026

LAND

NEAR-TERM TRENDS

Property Values are down 3.62%.

The trailing 12 month average price per SF was $5.80 at the end of Mar 2026 vs. $6.02 per SF at the end of the prior month.

Dollar Volume is down 3.76%.

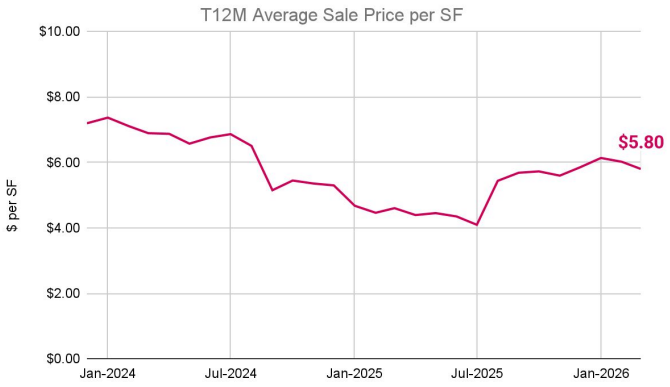
The trailing 12 month total dollar volume of sales was $57.7M at the end of Mar 2026 vs. $59.9M at the end of the prior month.

Deal Velocity is up 2.91%.

The trailing 12 month sale count was 106 at the end of Mar 2026 vs. 103 at the end of the prior month.

LONG-TERM TRENDS

VALUES

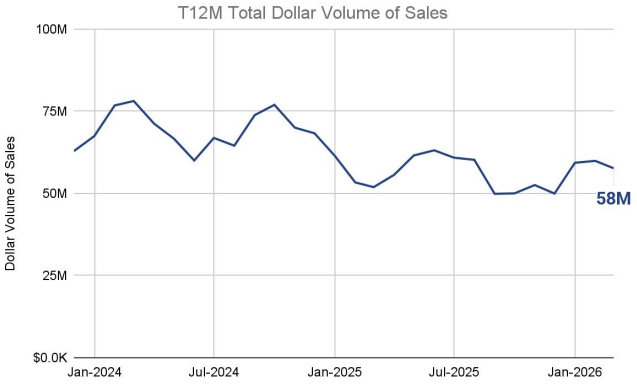


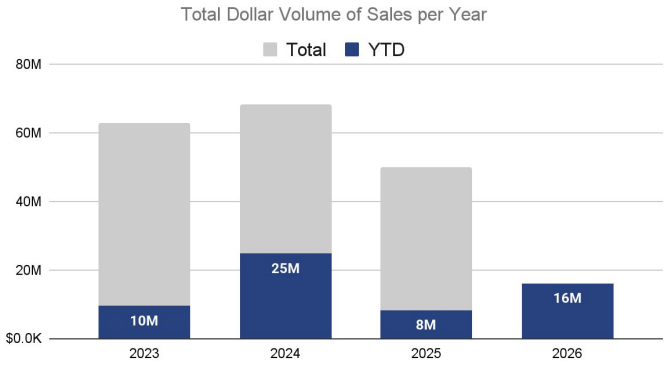
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